

# Wealth Studios Lifestyle Workbook

Individual Client



# Purpose of This Workbook and Helpful Checklist

This lifestyle workbook is designed to help you collect and organize the information needed to develop your Retirement Plan which includes your goals and the resources available to fund them. Gathering information from the checklist below will help you move through the workbook. It's a good idea to gather as much of this information as possible before getting started.

Thank you in advance for taking the time to gather some of this information so we can focus on the fun stuff: developing a plan that addresses your goals, hopes, and dreams in retirement.

## Statements:

These statements may be helpful throughout the workbook.

- Social Security Administration
- Bank
- Investment
- Retirement accounts
- College savings accounts
- Mortgage
- Trust Documents

## Retirement Income

Gather the information regarding sources of income in retirement and the amounts.

- Pension
- Annuity Income
- Alimony
- Part-time work
- Royalties
- Rental properties
- HSA
- Other

## Risk Management:

See current insurance list.

- Life insurance with cash value
- Group term
- Long-Term Care
- Disability
- Auto
- Home
- Other

## Investment Assets and Contributor Amounts

You will be able to enter totals for each of these asset types:

- Employer-sponsored plans (Eg. 401k, 403b, 457)
- Traditional IRAs
- Roth IRAs
- Taxable / brokerage assets
- Tax-deferred accounts (Eg. Annuity)
- Tax-free / brokerage accounts
- 529 college savings plans
- Other

## Liabilities or Debt (Total Amount and End Dates):

Gather information regarding current balance, interest rates, bequest value and payments.

- Mortgages
- Equity lines of credit
- Vehicle loans
- Business loans
- Credit cards
- Personal lines of credit
- Education or student loans
- Other

## Other Assets

Other assets you may have and estimate the dollar value.

- Home(s)
- Collectibles
- Personal property
- Business
- Real estate
- Inheritance or gift
- Other

# Get Started

## Personal Information

	Client (C)			
Name				
Gender	Male	Female		
Date of Birth	/	/		
Email Address				
Employment Status	Employed	Retired	Business Owner	Homemaker
Employment Income	\$			
Other Income (non-investment only)	\$			
Marital Status		State of Residence		

## Important relationships / Family Tree

Any participant included in this plan for gifting, goals, beneficiaries or owners of insurance policies (Eg. children, grandchildren, charities, etc.)

Name	Date of Birth	Relationship
	/ /	
	/ /	
	/ /	
	/ /	
	/ /	
	/ /	
	/ /	

## Entities

Enter Entities such as Businesses, Charities, and Trusts.

Business Type	Name of Business	Owner(s)	Inception Date	Income	Expenses	Federal Tax Rate	State Tax Rate

Charity Type	Name of Charity	Is this charity a 50% Limit Organization?
Donor Advisor Fund    Other		Yes    No
Donor Advisor Fund    Other		Yes    No
Donor Advisor Fund    Other		Yes    No
Donor Advisor Fund    Other		Yes    No
Donor Advisor Fund    Other		Yes    No

Trust Type	Name of Trust	Trustee(s)/ Grantor(s)	Established Date	End Date	Exclusion Amount Used
Income	Expenses	Remainder Beneficiaries	Income Beneficiaries	Tax Rate	GST Exempt

## Retirement Age

(If already retired, skip to Planning Age)

When would you like to retire? Enter your Ideal Retirement Age. Then, indicate how willing you are to delay retirement beyond that age, if it helps you fund your Goals.

	Client
<b>Ideal Retirement Age</b>	Age:
<b>How willing are you to retire later (if necessary) to attain your Goals?</b>	Not at All Slightly Somewhat Very
<b>What order of retirement do you prefer?</b>	Both retire in the same year. Either can retire first.

## Planning Age (Life Expectancy)

With Americans living longer, it's a good idea to consider how long you think you will live. This is important because your plan will need to cover expenses for the length of your retirement. By answering the questions, your advisor can determine a reasonable planning age.

	Client
<b>Are you a smoker</b>	Yes    No
<b>For your age, how would you rate your health?</b>	Poor    Good    Excellent
<b>If you compare your family members to others, how long do they tend to live?</b>	Shorter than average About average Longer than average

## Living Expenses

Current Amount	Retirement Living Expense	Growth Index
\$	\$	%

## Expenses

Description	Start Year	Amount	How Often	How Many Times
		\$		
		\$		
		\$		
		\$		
		\$		
		\$		
		\$		
		\$		
		\$		
		\$		
		\$		
		\$		
		\$		
		\$		
		\$		
		\$		
		\$		

**Retirement Income** - Identify all the resources you have to fund your Goals.

**Social Security Benefits** - If available, provide your Social Security estimate from ssa.gov.

Client		
Are you eligible?	Yes    No	Receiving Now: \$ _____
Benefit amount	Primary Insurance Amount (PIA) \$ _____	
When to start	At Full Retirement Age (per Social Security) at age _____ at retirement	

**Part-Time Work & Other Retirement Income**

Include income from part-time work, rental property, annuities, royalties, alimony, etc. All amounts are pre-tax and begin at retirement unless otherwise noted.

Don't include interest or dividend income from your investments.

Description	Monthly Income	Year It Ends or Number of Years
e.g., Part-time	\$ e.g., Part-time	5
	\$	
	\$	
	\$	

**Pension Income**

If available, provide your pension statement. If unavailable, provide information below.

For a lifetime pension, put "End of Life" in "Year It Ends" column.

Description	Monthly Income	Start Year	Year It Ends or No. of Years	% Survivor Benefit	Check if amount inflates	GPO
e.g., ABC Pension	\$1,500		End of Life	50%		
	\$					
	\$					
	\$					

## Investment Assets

Identify all the resources you have to fund your Goals. Don't worry about determining the exact amounts, reasonable estimates are fine. If available provide your investment statements.

## Client

Investment Type	Current Value	Annual Additions	Approximate Allocation		
			Cash	Bond	Stock
Retirement Plans (e.g., 401k, 403b)	\$	\$ or %	%	%	%
• Employer Match	\$	\$ or %			
Traditional IRA	\$	\$	%	%	%
Roth IRA	\$	\$	%	%	%
529 Savings Plan	\$	\$	%	%	%
Annuities	\$	\$	%	%	%
HSA	\$	\$	%	%	%
Taxable / Brokerage	\$	\$			
Other	\$	\$			

## Beneficiaries

Qualified Account Name	Primary Beneficiary	%	Contingent Beneficiary	%



## Other Assets

Other Homes, Real Estate, Personal Property, Collectibles, Inheritance, etc.

Description	Current Value	Planning to sell this asset?			Year Sell / Received	Cash Received
		Yes	No	Only If Needed		
		Yes	No	Only If Needed		
		Yes	No	Only If Needed		
		Yes	No	Only If Needed		
		Yes	No	Only If Needed		
		Yes	No	Only If Needed		
		Yes	No	Only If Needed		
		Yes	No	Only If Needed		
		Yes	No	Only If Needed		

## Liabilities

Description	Beginning Balance	Current Balance	Start Date	Monthly Payment	Term	Interest Rate	Planned Payoff Date	Secured Loan?	
								Yes	No
								Yes	No
								Yes	No
								Yes	No
								Yes	No
								Yes	No
								Yes	No
								Yes	No
								Yes	No

## Additional Considerations

Do you have any of the following? If available, provide statements.

### Employer Rewards

Enter Stock Options, Restricted Stock, Performance Shares, Stock Appreciation Rights, and Cash Rewards.

- Symbol:
- Number of Grants:
- Grant Date:
- Grant Price:
- When do they first vest?
- If applicable, when are they exercised? (Stock Options, SAR's)
- How often do they vest? (Annual, Semi-Annual, Quarterly, Monthly)

Award Type	Symbol	Number of Grants	Grant Date	Grant Price	When do they Vest	When are they exercised?	How often do they vest?

### Insurance

Have your insurance reviewed and analyzed to see if you have enough coverage.

	Client	Notes
<b>Group/Term Life Insurance</b>	Yes No	
• Death Benefit	\$	
<b>Cash Life Insurance</b>	Yes No	
• Death Benefit	\$	
• Cash Value	\$	
<b>Disability Insurance</b>	Yes No	
<b>Long-Term Care Insurance</b>	Yes No	
<b>Cash Value Life Insurance</b>	Yes No	

## Will

Completing this section can help review your Estate plans.

	Client	Notes
Will?	Yes No	
Primary Recipient		
Contingent Recipient		
Including a provision for a Bypass Trust	Yes No	
Date documents were last reviewed		
Medical Directive	Yes No	
Power of Attorney	Yes No	

## Bequests

Recipient	Funding Type	Cash Amount if applicable	Asset if applicable	Amount if applicable
	Cash In-Kind	\$		%
	Cash In-Kind	\$		%
	Cash In-Kind	\$		%

## Prior Gifts

Gift Description	Donor	Recipient	Date	GST Used (\$)
				\$
				\$
				\$

## Planned Gifts

Gift Description	Donor	Recipient	Recurrence (one time or recurring)	Start Date(s)	End Date(s)

## Notes



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